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# Andrew Dustan

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## Academic appointments

Associate Professor, Department of Economics, William & Mary, 2025–present.

Assistant Professor, Department of Economics, William & Mary, 2023–2025.

Assistant Professor, Department of Economics, Vanderbilt University, 2014–2023.

## Affiliations

J-PAL, Invited Researcher, 2024–present.

## Education

Ph.D. Agricultural and Resource Economics, University of California, Berkeley, 2014.

M.A. Economics, Miami University, 2008.

B.A. Economics and Spanish, University of Oklahoma, 2007.

## Fields of Research Interest

Development Economics, Economics of Education, Labor Economics.

## Research

### *Published papers*

“Preferences, access, and the STEM gender gap in centralized high school assignment” with Diana K. L. Ngo. *American Economic Journal: Applied Economics*, 16(4): 257–287, 2024.

“Motivating bureaucrats with behavioral insights when state capacity is weak: Evidence from large-scale field experiments in Peru” with Stanislao Maldonado and Juan Manuel Hernández-Agramonte. *Journal of Development Economics*, 160, 2023.

“Second-order beliefs and gender” with Kristine Koutout and Greg Leo. *Journal of Economic Behavior & Organization*, 200: 752–781, 2022.

“Mechanism performance under strategy advice and sub-optimal play: A school choice experiment” with Kristine Koutout, Martin Van der Linden, and Myrna Wooders. *Journal of Behavioral and Experimental Economics*, 94, 2021.

“Can large, untargeted conditional cash transfers decrease high school dropout? Evidence from Mexico City’s Prepa Sí.” *Journal of Development Economics*, 143, 2020.

“Family networks and school choice.” *Journal of Development Economics* 134: 372-391, 2018.

“Commuting to educational opportunity? School choice effects of mass transit expansion in Mexico City” with Diana K. L. Ngo. *Economics of Education Review* 63: 116-133, 2018.

“Flourish or fail? The risky reward of elite high school admission in Mexico City” with Alain de Janvry and Elisabeth Sadoulet. *Journal of Human Resources* 52(3): 756-799, 2017.

### *Working Papers*

“Reduction in belief elicitation” with Kristine Koutout and Greg Leo.

“Gendered beliefs among peers” with Luis C. Carvajal-Osorio and Kristine Koutout.

“Public-private partnerships in education: Experimental evidence from Colombia” with Felipe Barrera-Osorio and Luis C. Carvajal-Osorio.

“The limitations of place-based policy in centralized school choice” with Diana K. L. Ngo.

### *Other Publications*

Book review of *Productivity in Higher Education* by Caroline M. Hoxby and Kevin Stange, eds. *Journal of Economic Literature* 57(4): 798-799. 2020.

“Recent advances in impact analysis methods for ex-post impact assessments of agricultural technology: Options for the CGIAR” with Alain de Janvry and Elisabeth Sadoulet. Report prepared for the workshop: Increasing the rigor of ex-post impact assessment of agricultural research: A discussion on estimating treatment effects, organized by the CGIAR Standing Panel on Impact Assessment, 2010.

### Grants, Fellowships, & Awards

Co-PI, J-PAL Learning for All Initiative, “Public-Private Partnerships in Education: Experimental Evidence of the Expansion of Administration Schools in Colombia” (Lead PI Felipe Barrera-Osorio), \$153,377. 2025.

Co-PI, National Science Foundation, SES-2214992, “Public-Private Partnerships in Education: Experimental Evidence” (Lead PI Felipe Barrera-Osorio), \$414,029. 2022-2024.

SEC Faculty Travel Grant, \$1,414. 2019.

Faculty/Graduate Student Collaborative Research Grant, Vanderbilt University, “Identifying Gender Bias” (with Greg Leo and Kristine Koutout), \$5,000. 2017.

Small Grant, Spencer Foundation, “Can large, untargeted scholarships decrease high school dropout? Evidence from Mexico City’s Prepa Sí,” \$37,119. 2016.

Dissertation Research Award, Institute of Business and Economic Research, UC Berkeley. 2012.

Weiss Family Fellowship, Center for Effective Global Action, UC Berkeley. 2011.

Outstanding Graduate Student Instructor Award, UC Berkeley. 2011.

Summer Travel Grant, Center for Latin American Studies, UC Berkeley. 2010.

Sidney Hoos Award for Best Second-Year Econometrics Paper, Department of Agricultural and Resource Economics, UC Berkeley. 2010.

## Teaching

### *William & Mary*

Microeconomics of Development (Undergraduate), Spring 2024 and 2025.

Intermediate Microeconomic Theory (Undergraduate), Fall 2023-Spring 2025.

Guest lecturer: Economics of Identity (Undergraduate), Fall 2024.

### *Vanderbilt University*

Development Economics (Undergraduate), Fall 2016, Fall 2020-Spring 2023.

Development Economics (PhD field course), Fall 2015, Fall 2016, Spring 2019.

Seminar in Research on Economic Development (MA), 2014-2022.

Probability and Statistics (MA), Fall 2017, Fall 2019.

Vanderbilt Visions (Undergraduate orientation seminar), Fall 2022.

Guest lecturer: Honors Seminar (Undergraduate), 2014, 2018-2022; Applied Econometric Methods (PhD), 2020; Introduction to Latina and Latino Studies (Undergraduate), 2017, 2019.

### *University of California, Berkeley*

International Economic Development Policy, graduate student instructor, Fall 2012 and 2013.

STATA module, Master of Development Practice Boot Camp, Summer 2012 and 2013.

Applied Econometrics, graduate student instructor, Fall 2010.

## Presentations

### *Conferences*

Southern Economic Association Meeting (2024), Household Economics in Developing Countries (2024), IPA-ITAM Research and Funding for Development Seminar (2024), Global Research Institute Gender in Development Research Symposium (2024), Society of Labor Economists Meeting (2024), South East Exchange of Development Studies (2023), Southern Economic Association (2022), Pacific Conference for Development Economics (2022), Southern Economic Association Meeting (2021), LACEA LAMES Annual Meeting (2021), Northeast Universities Development Consortium Conference (2019), Midwest International Economic Development Conference (2019), Pacific Conference for Development Economics (2019), Stanford/BREAD Conference on Behavioral Economics and Development (2019), Advances with Field Experiments Conference (2018), APPAM International Conference (2018), Midwest International Economic Development Conference (2018), Southern Economic Association Meeting (2017), APPAM Fall Research Conference (2017), Midwest

International Economic Development Conference (2017), Southern Economic Association Meeting (2016), MineduLAB Launch Workshop (2016), Society of Labor Economists Meeting (2015), VEAM-FEST (2015), Southern Economic Association Meeting (2014), Pacific Conference for Development Economics (2014), Northeast Universities Development Consortium Conference (2013), Northeast Universities Development Consortium Conference (2012), Pacific Conference for Development Economics (2010).

### *Invited Seminars*

University of Texas Rio Grande Valley (2025), Wake Forest University (2025), William & Mary (2023), Florida Applied Micro Virtual Seminar Series (2023), University of Tennessee (2022), Workshop of Experimental and Behavioral Economics of the Americas (2022), Universidad del Rosario (2021), University of Hawaii (2021), Texas Tech University (2020), University of Illinois Urbana-Champaign (2019), Western Kentucky University (2018), University of Georgia AAE (2016), Universidad del Pacífico (2016), GRADE (2016), Lima School of Economics (2016), University of Kentucky (2015), Miami University (2014), Instituto Tecnológico Autónomo de México (2014), Vanderbilt University (2014), University of Colorado at Denver (2014), Villanova University (2014), Mathematica Policy Research (2014), International Food Policy Research Institute (2014).

## Professional Activities

### *Conference organization*

Program committee, Development Economics in the South Workshop (DevSouth), 2024, 2025.

Co-organizer, Development Economics in the South Workshop (DevSouth), 2023.

Academic committee, Impact Evaluation Network, LACEA, 2023.

### *Referee service*

*American Economic Journal: Applied Economics, American Economic Journal: Public Policy, American Economic Review, Canadian Public Policy, Economic Development and Cultural Change, Economic Journal, Economica, Economics of Education Review, Education Economics, Empirical Economics, Food Policy, International Journal of Educational Development, Journal of Development Economics, Journal of Economic Behavior & Organization, Journal of Economic History, Journal of European Economic Association, Journal of Human Capital, Journal of Human Resources, Journal of Labor Economics, Journal of Law, Economics, and Organization, Journal of Political Economy, Journal of Political Economy Microeconomics, Journal of Public Economics, Labour Economics, Review of Economics and Statistics, Scandinavian Journal of Educational Research, School Effectiveness and School Improvement, World Bank Economic Review, World Development.*

### *Grant reviewer*

National Science Foundation, Economic and Social Research Council, Fondo Nacional de Desarrollo Científico y Tecnológico (FONDECYT).